

HUTCHIES' TRUTH

A QUARTERLY NEWSLETTER FOR HUTCHINSON BUILDERS

FEBRUARY 2005



Surf Dive and Ski ... before and after. A difficult site in Sydney's Bondi Junction which tested Hutchies' ability to perform on time and on budget.



Sydney scores success with quality and client satisfaction

HUTCHIES' operation in Sydney now has its feet firmly planted on the ground, after completing several major construction projects in the Sydney metropolitan area since being established in July 2002.

The most recent project to be completed by the Hutchies' team is the Surf Dive and Ski retail outlet at Bondi Junction.

The store was completed prior to Christmas after a 25 week construction phase.

With the Christmas period being important for volume of sales and turnover, the proprietor was adamant the outlet be ready to trade prior to Christmas.

As a result, he was delighted that, with the help of Hutchinson Builders, he was able to achieve his goal.

The programme was always tight, with delays occurring through restricted access and other problems caused by the \$700 million redevelopment of the Westfield shopping centre next door.

Although Surf Dive and Ski was not a large project in dollar terms, it was important in respect to quality and client satisfaction.

The other two major projects within the Sydney metropolitan area were **Nest Apartments**, 95 apartments within the Vic-

toria Park Development, and **La Corniche**, on the beachfront at one of the world's greatest surfing beaches, Manly.

La Corniche was a design and construct project and the final product achieved quality finishes and services which were among the best in the Sydney unit market.

Hutchies' Sydney team, built up over two years to employ a staff of 20 people, is now looking to expand on its work load for 2005.



While on a site inspection at La Corniche, Scott Hutchinson ran into a former idol, rugby league great, Cliff Lyons, who works with a scaffolding company. Scott could not resist capturing the moment with his hero.



La Corniche on the beachfront at Manly, Sydney

Born to be wild

JACK'S 70th birthday bash was an indication that he still likes to party and the occasion was celebrated with a Country/Margaritaville themed get together at the Brisbane office.

A special thanks to Courtney and all those involved in organising the event.



At 70, Jack still enjoys his monthly rides with the Rat Pack.



Jack in G-string ... never too old to party.

Craggy Range rises to the top



KEVIN Miller, of Property Solutions Group, literally dropped in by helicopter recently to Craggy Range Winery, at Hawkes Bay, in New Zealand, and took this aerial view of the project built by Hutchies several years ago.

Before construction, the client's brief demanded that Craggy Range embrace the most advanced technology, best worldwide winery practices, highest level of process engineering and incorporate the best new

millennium thinking. It also had to be beautiful, environmentally responsible, steeped in history, atmosphere and image. Built from scratch, Craggy Range is now a spectacular show piece in the Kiwi wine industry.

Robert Parker Jr, who has reigned as America's premier wine critic for almost 25 years, has bestowed the highest ever accolade for a New Zealand wine to Craggy Range — a 94 point score for its 2002 "Le Sol" Syrah.

From the Managing Director



LAST year Hutchies was recognised as Queensland's largest commercial builder.

We didn't set out to be the biggest – we've simply grown within our means and our financial capacity and are now able to handle approximately 150 projects a year on revenue of between \$320m and \$400m.

There are a few defining characteristics that differentiate Hutchies from most other major contractors.

Firstly, Hutchies remains a family business and operates within a non-corporate, hands on environment.

Scott is full time in the business and he and Jack Hutchinson are always accessible. So, our decision making process is speedy, allowing us to capitalise on opportunities without having to jump over unnecessary hurdles.

Hutchies' balance sheet is strong because profits stay in the business providing a solid base for growth – Scott and Jack never raid the business.

We are geared to handle projects of any type and any size and we are prepared to follow our clients to almost any geographical location. Another important feature of Hutchies is that we are typically non-adversarial.

Being a company that relies heavily on repeat business, we have a policy of taking the good with the bad, which means we rarely have to defer to our contract to sort things out.

Again, we didn't set out to be the biggest. It's just how things have unfolded. Nevertheless, we are very happy with the current state of play – great people, a really solid bank balance and a wonderful client base – all within what is simply a big, uncomplicated family business.

~ Greg Quinn,
Managing Director

He described Craggy Range as "a serious player in the New Zealand superstar sweepstakes."

The "Le Sol" accolade was not the only award for Craggy Range. Of its six wines tasted, five scored 90 points or more.

Robert Parker describes a wine scoring 90 points or more as "an outstanding wine of exceptional complexity and character ... in short these are terrific wines."



Aerial view of Bluewater during construction.



At the Bluewater opening celebrations (from left) Richard Field, Greg Quinn, Martin and Rachael Spinks and Clive Schultz.

Bluewater becomes a reality

BLUEWATER Harbour, Cairns, recently signalled its completion with an open day and a celebration which included, appropriately, a give-away boat.

The day included high praise for Hutchies' Bluewater project team.

Bulk earthworks and dredging were completed in December, subdivision works and landscaping were completed during January, with overall project practical completion at the end of January.

Hutchies' project manager, Matt Byrne, thanked all who had contributed to the success of Bluewater.

"Hutchies relies on the skill and co-operation of our consultants and contractors and Bluewater is a credit to Hutchies' ability to deliver a fantastic development," Matt said.

Consolidated Properties' \$650 million Bluewater development consists of more than 200 hectares of land with beach, canal, rainforest, mountain and wetland frontages.

The project has been designed to reflect its proximity to the Great Barrier Reef and the boating lifestyle of Cairns.

Hutchies' work, which included earthworks, dredging, subdivisional work and landscaping, is valued at \$27.5 million.



Don O'Rorke, of Consolidated Properties, congratulates the winner of the Bluewater prize boat.

Prizes for Traditional and Tropical homes

HUTCHIES collected two major prizes in the Grand Masters Awards conducted by Delfin Lend Lease to acknowledge outstanding homes by builders in the North Australia region.

Hutchies' prizes were awarded for Premier Traditional Home and Premier Tropical Home. These homes were constructed at Riverside Gardens, which took three of seven possible awards in the region.

Double happiness at Jade Buddha

HUTCHIES has converted a well known watering hole – City Rowers Night Club – into an elegant club and restaurant known as the Jade Buddha.

Shown at the official opening are (from left) Renee Dunn (architect), Patrick Rafter, Scott Hutchinson and Phillip Hogan (owner).

To make a reservation and try out the restaurant yourself call 3221 5555.



Matt's last surf

ALL at Hutchies extend their sympathy to family and friends of first year apprentice, Matthew Garbett, who passed away recently.

Matt was a bright young man and all the hard task masters at Hutchies had nothing but praise for him.

His likeable personal style and willingness to work hard made him a natural for the building industry.

In January, friends and family gathered at the Pocket, on the Sunshine Coast, to scatter Matt's ashes in one last surf.

He will be missed by his workmates at Hutchies.

Our sympathy goes to Matt's father and mother, Peter and Janet, and his brothers and sisters, Sean, Andrew, Rebecca, Sara and Shane.

– Scott Hutchinson

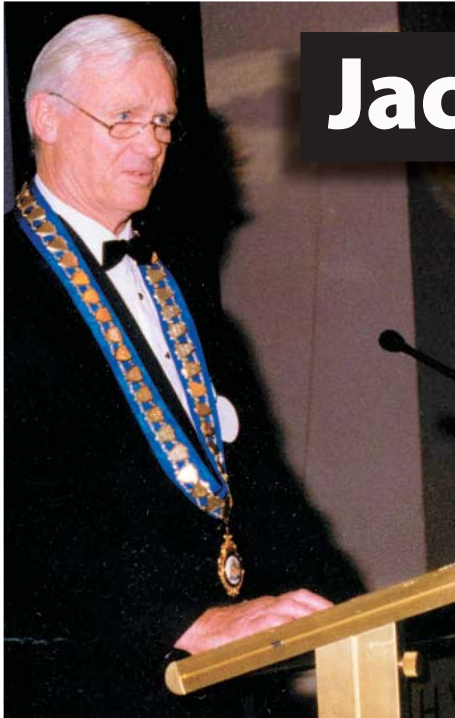


Elegant Under 30s

EVERY year Scott takes all the Company Members who are under 30 to the best club in Brisbane (Queensland Club) for dinner then to the absolute worst, dirtiest club they can find. Pictured L-R: Sam Verhoeven, Jono Dowsett and Rob Charles.

• **More Hutchies Christmas celebration photos and stories appear on Pages 6 & 7.**





Jack Hutchinson, AIB national president 1994 to 1996.

Jack awarded AIB Medal

By Sholto Macpherson

❖ *This article, reproduced with thanks to Construct, the magazine of the Australian Institute of Building, commemorates JACK HUTCHINSON winning the AIB Medal.*

❖ *The AIB Medal is the highest award the Institute can bestow on a member and is given to the person who has made a contribution of merit to the practice and science of building.*

JACK Hutchinson's father never wanted his son to follow him into construction. In the 1960s, Queensland's building industry was simply too tough.

Forty years later Jack still takes an interest in the family company that has been operating, in various forms, since 1912.

Far from bending to adversity, Jack steadily built his business into one of the most successful private companies in Queensland and was recognised for his services this year with the AIB Medal, the highest award conferred by the Australian Institute of Building.

A former president of the AIB, the Queensland Master Builders Association and Master Builders Australia, the award follows Jack's induction into the Queensland University of Technology's Construction Hall of Fame in 1999.

An eventful history

Jack happily admits that the success story behind Hutchinson Builders is far from glamorous.

Alterations were an early mainstay in the country, servicing remote locations such as aboriginal mission stations.

Jack says success didn't come through any major breaks but a slow and steady amassing of capital and reputation. While many involved in construction, such as Hutchinson's own father, cursed their chosen vocation for its unrelenting nature, Hutchinson was always prepared for self-examination.

Providing an essential service means there is always work to be had, as long as you were smart enough to find it.

"There are times when you think it's not

worth it," he says. "But never blame the industry."

Adapting to change

Queensland's currently over-heated economy may provide its own troubles, but in the middle of the twentieth century concerns were much more immediate. Jack remembers the 1950s when pick axes and shovels were used to dig trenches and a hammer and gad to break rock.

Another change has been the explosion in sub-contractors, at the expense of companies. When Jack first started with Hutchies there were sometimes 30 others competing for a tender.

Selective tenders and consolidation have narrowed the field but back then "six [competitors] was an absolute luxury."

Cut-throat competition, back-breaking labour – Jack sounds like he would happily have all this back in place of the mountains of paperwork involved in running a company of this size.

"It's not my scene," although he knows there is no point complaining. "If you can't change with the times, you've got no chance."

Passing the baton

After nearly 20 years the Hutchinson dynasty continued into a fourth generation as Scott, a structural engineer, joined the firm. By this time Hutchinson Builders had a fair amount of capital thanks to Jack's conservative fiscal management style of reinvesting profits within the company.

Scott provided the young blood needed to take the company into its next phase after he assumed the position of managing director in 1994, says Jack.

The corporate profile received a massive boost due to improved signing on jobs, and the good relationship between father and son allowed the company to run smoothly.

Despite the apparent success of a family-run operation, Jack is relieved that only one from each generation has taken an interest in construction.

The two frequently seek each other's advice, such as Jack's recruitment of a managing director to fill the vacancy when Scott

became chairman, however an equal partner would have been difficult, says Jack.

Broad interests

The extra help gave Jack time to follow his passion for rowing. Despite 5am starts on the water, he helped coach national and Queensland crews and considered himself lucky to have picked the time of an Australian rowing resurgence in international competition.

Throughout it all Hutchinson has retained its flat horizontal company structure, even though it is now turning over nearly half a billion dollars a year. There are no executive car parks, for instance.

"If a labourer gets the car park, then I don't get a car park," says Jack.

Company loyalty

This kind of attitude is one that inspires loyalty, an unusual quality in the modern, highly mobile business world. Another secret of success is also foreign to business practice – "lots of nepotism", laughs Scott.

Any relation of a present company member will be given a chance. Accordingly the family company includes more than just the Hutchinson family, with brothers, fathers and sons, husbands and wives.

Many have stayed for over 10 years; the longest serving employee worked beside every Hutchinson during his 50-year tenure. Another family had members from three generations working at the same time.

Contemporary success

Hutchinson today is a formidable enterprise, ranked 12th in the Business Review Queensland's top 400 private companies and last year was the largest commercial construction company in Queensland.

With a turnover of \$350 million a year, the diverse portfolio includes project homes in Townsville, high-rises in Brisbane and retirement homes in the west.

Even so, Jack has grown to adopt his father's views and considers construction an industry he would barely recommend for his 12-year-old grandson, also named Jack.

There is no pressure to continue the succession – but as history shows, this is one piece of advice Hutchinsons tend to ignore.



Apprentice of the Year

Pictured with HIA Apprentice of the Year award winner Patrick Derrick is (left) Noel O'Brien and (right) John Galloway.

HUTCHIE apprentice, Patrick Derrick, was named 2004 HIA Apprentice of the Year.

While the title is a major achievement, it is only the beginning for Patrick, who hopes to have a long and prosperous career in the building industry.

He completed his carpentry apprenticeship in July and Patrick has plans to expand his qualifications to include all facets of the building industry with the aim of one day being his own boss.

In the meantime, Hutchies sees Patrick as a site manager or foreman of the future.



Women in Construction

HUTCHIES joined in the annual awards presentation by the National Association of Women In Construction. Shown celebrating at the awards are: **Back:** Paula (Chantal's Mum), Jennifer, Shelley, Bruce Sullivan (MC), Sharon, Teresa. **Front:** Courtney, Amanda and our entrant Chantal.

Help for a woman of courage

HUTCHIES is helping the QMBA make life easier for a young bushwoman, Gayle Shann, who suffered extensive injuries on an outback property several years ago.

Ms Shann had an arm torn off and extensive damage to the other when her leather work glove got caught in the power take-off of a farm tractor.

QMBA has offered to modify the home she shares with husband, Mac, to make life easier for both of them.

Changes to the inside of the house will enable her to operate taps, light switches and cupboards with her legs.

Hutchies' Townsville manager, John Galloway, has donated labour to help with the renovations.

Meanwhile, Ms Shann uses her thighs to drive a car while mustering cattle.



Townsville to Cairns by bike

HUTCHIES contributed to the \$105,000 raised by a bike ride from Townsville to Cairns for the Children's Cancer Institute of Australia.

Two hundred riders took three days, with overnight stops, to complete the journey.

Tippett Schrock Architects had six riders in the event and was the biggest fund raiser with \$12,000.

Architects (from left) Ken Tippett, Errol Chubb and Peter Scott are shown on the ride.

A MO-moment of fame



HUTCHIES' man, Os Blacker, recently raised more than \$700 for prostate cancer research during the Australia wide "MO-member" competition, run by Mambo, to find the best moustaches in Australia and raise funds for cancer research.

Fighting off more than 30 other competitors at the Mo-member Gala Event on the Gold Coast, Os managed to secure the title of "Queensland's Sexiest Mo" with his thick and lush example of the trucker's moustache, grown in only one month!

Despite being momentarily encouraged to keep his new found growth, Os is now clean shaven awaiting this year's event in November.

He would like to thank all at Hutchies for their very generous support.

Hutchies sign up at basketball

HUTCHIES has almost taken over the Townsville Junior Basketball scene with a huge sign erected in the stadium.

The sign measures 6.5m x 5.5m and will be there for the next three years.

It is considered good promotional value with more than 2000 players, coaches and officials passing through the complex each week as well as another 1000 attending as spectators.



Tropical Townsville



THE Townsville team took a cruise to Magnetic Island and back to celebrate a tropical Christmas.

The four hour cruise started at 1pm with many celebrants not arriving home until way past midnight, which leaves several hours unaccounted for.

Some of Hutchies' Townsville team on board the M.V. Goondoolo (L-R) Paul Vickery, Noel O'Brien, Jimmy Murray, Ben Prest, Patrick Derrick, Jo Lynch-Terry, John Galloway, Chris Ahern, Pierre Kessler, Jeff Terry.

Family tree



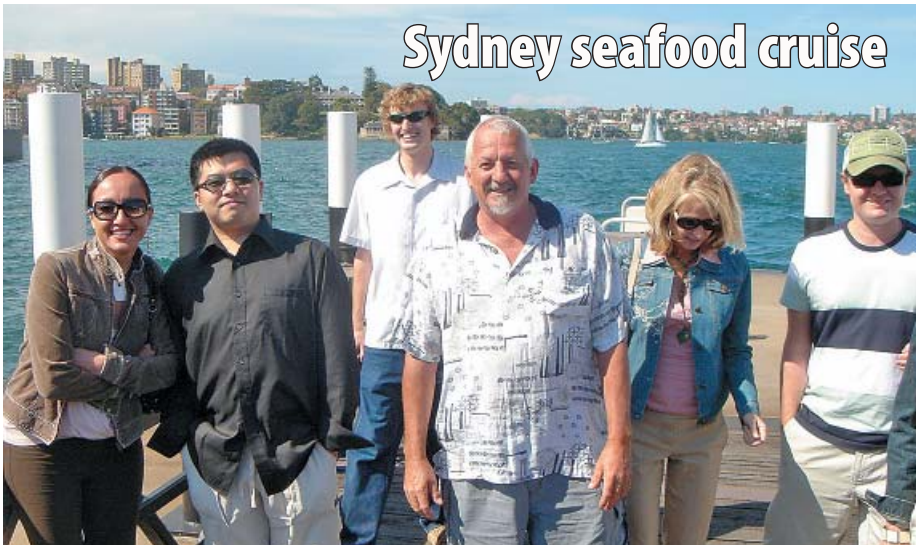
PETER Kelly's children unfortunately missed out on the Kids' Social Club Christmas Party for 2004. They had an unwelcome visitor called Chicken Pox. But, here they are with their own Christmas Tree. They are (from top to bottom) Kiarra, Teneeka, Dimity, Luke, Kynan, Tari and Mikaela.



Cruisin' in Cairns. Cairns Social Club members enjoyed a reef cruise to celebrate Christmas.



Sydney seafood cruise



SYDNEY celebrated with a seafood harbour cruise departing the Man-o-War Stairs, Circular Quay, near the Opera House. Cruisers were (from left) Maria Brancato, Anthony Ko, Trent Nicholas, Geoff Fish, Mary-Jeanne Hutchinson and Julian French.



RHONDA Pye opens the first of many Craggy Range wines at the Tweed/Brisbane Christmas party



'Twas the season to be jolly...

HUTCHIES' Christmas parties are over and everyone is back hard at work, but the memories and the stories continue.

Each year Kinco from Little Rock, USA, donates a custom made Lyle knife valued at almost \$1,000 as the prize for the Constructor of the Year.

Anyone who has worked with Hutchies for more than 12 months is eligible to vote and to receive votes. The winner is voted in by fellow company members. (Hutchies in turn send a custom made pair of RM Williams boots to Kinco's winner of their Constructor of the Year award).

Harry White won the coveted Constructor of the Year title.

Five Year Service Awards went to Dave Darby, Jamie Murray (Townsville), John Berlese, John Gaggin, John Smith, Matt Kempster, Pierre Kessler (Townsville), Tim Ferguson and Tracey Ricketts.

Ten Year Service Awards went to Brian McMillan, Harry White, Jamie Silvester, Norm Norman.

Twenty Year Service Awards went to Len White and Mick Moran.

A **Thirty Year Service Award** was presented to Barry Butterworth ... even though he's actually been with Hutchies over 40 years ... Barry started in 1964!



Twenty Year Award winners Len White and Mick Moran.



Hutchies Ten Year Service Award winners pictured with Scott (2nd left) and Jack Hutchinson (far right) are Norm Norman (left), Jamie Silvester (centre) and Harry White (2nd from right).



Barry Butterworth adopts a Saddam Hussein pose as he receives his Thirty Year Award from Scott.



Scott Hutchinson presents Five Year Service Awards to (from left) Tim Ferguson, John Gaggin, John Berlese and Matt Kempster.



THE Toowoomba crew celebrated Christmas by having dinner at Da Vinci's Restaurant.

LEFT: Craig Gooderham, Martin Cook, Gavin Wilkie and Amanda Walters.

RIGHT: Cassandra and Steve Gallehawk with Craig and Julie Clancy.



Tweed/Brisbane Christmas Guy Fawkes Night Party

HELD at Hutchies Beach Shack at Casuarina Beach with Guy Fawkes (pictured left enroute to the party) as special guest at the Tweed/Brisbane Christmas event. The weekend long celebration (13-15th Nov) had guests "as stuffed as Guy" at the end. Pictured with Greg Quinn is his wife Anne and Brad Miller (Sunshine Coast).



HIL Christmas Party

SANTA was the guest of honour at the HIL Xmas party.



Constructor of the Year, Harry White about to use his prize on his mentor, Ray Balladone.

Estimating how much fun is enough

THE Estimator of the Year for 2004 went to Peter Johnson. Some other original awards were presented on the night, including the Spit the Dummy award won by Paul David for the second year running.

Rutherford TPI

Job Value: \$1,200,000

Job Description: Design and construction of a new administration office for Nationwide Oils Central NSW distribution centre consisting of tilt up construction and a refurbishment of existing workshop providing weigh bridge and 500m² of hard stand. This is Stage 1 of development of a 25 acre site.

Hutchies' Project Manager:.... Barry Butterworth
Hutchies' Administrator:..... Russell Fryer
Hutchies' Site Manager:..... Mal Johnson
Hutchies' Cost Planner:..... Trevor Bruiners
Architect Firm:..... Lambert & Smith Architects
Struct. & Civil Engineering Firm: Farr Engineering
Electrical / Mechanical / Fire
Consultants:..... Electrical Design Group

Dandenong TPI

Job Value: \$1,376,254

Job Description: A new liquid waste processing plant in Dandenong, Victoria, consisting of tank farms and a processing building which utilises off site pre-cast panels.

Hutchies' Project Manager:.... Barry Butterworth
Hutchies' Administrator:..... Russell Fryer
Hutchies' Site Manager:..... Michael White
Hutchies' Cost Planner:..... Trevor Bruiners
Architect Firm:..... SEMF
Struct. & Civil Engineering Firm: SEMF
Electrical / Mechanical / Fire
Consultants:..... SEMF

Shamrock Hotel Refurbishment

Job Value: \$300,000 +

Job Description: Refurbishment of the night club including toilet facilities.

Hutchies' Project Manager:.... Robert Weymouth
Hutchies' Administrator:..... Craig Gooderham
Hutchies' Site Manager:..... Peter Teege
Hutchies' Cost Planner:..... Danny Charlesworth
Electrical Firm:..... John Buckley

Observatory Sales Office

Job Value: \$1,251,250

Job Description: Sales office for Stockland's new land release at Reedy Creek.

Hutchies' Project Manager:.... Mark Phillips
Hutchies' Administrator:..... Grant LeBoutillier
Hutchies' Site Manager:..... Joel Smith
Hutchies' Cost Planner:..... Paul Hart
Architect Firm:..... DKO Architecture
Structural Engineering Firm:.... Terry O'Shea & Partners

Gaven Warehouse

Job Value: \$12,000,000

Job Description: Warehouse and office space 30,000m²

Hutchies' Project Manager:.... Alex Seydel
Hutchies' Administrator:..... Brett Smith / Michael Osmond
Hutchies' Site Manager:..... Peter Gordon
Hutchies' Cost Planner:..... Michael Crossin
Client:..... All Interactive Distributions
Architect Firm:..... Kar Design & Drafting Pty Ltd
Struct. & Civil Engineering Firm: Terry O'Shea & Partners
Electrical Firm:..... Peter Eustace & Associates

Notar Drive

Job Value: \$2,600,000

Job Description: Two warehouses with printers and press facilities including offices, air-conditioned factory and workshop area.

Hutchies' Project Manager:.... Alex Seydel
Hutchies' Administrator:..... Brett Smith / Grant LeBoutillier
Hutchies' Site Manager:..... Jeff Back
Hutchies' Cost Planner:..... Michael Crossin
Client:..... Panak Pty Ltd
Architect Firm:..... Kar Design
Struct. & Civil Engineering Firm: Terry O'Shea & Partners
Electrical Firm:..... Peter Eustace & Associates

Yamba Fair

Job Value: \$2,700,000

Job Description: Stage 2 of 3 and refurbishment and extension to existing shopping centre including five new shops.

Hutchies' Project Manager:.... Lindsay Low
Hutchies' Administrator:..... Brett Smith / Trent Giles
Hutchies' Site Manager:..... Trent Giles / John Bates
Hutchies' Cost Planner:..... Paul Hart
Client:..... Capminster Property Services Pty Ltd
Architect Firm:..... ML Design

JOBS UPDATE with Barry Butterworth

Struct. & Civil Engineering Firm: Peter Lucena & Associates
Electrical Firm:..... Stevensen Varming Clarence Pty Ltd

Cabarita Ocean Retreat

Job Value: \$4,000,000

Job Description: Health spa retreat with restaurant, floatation, pool / spa, gym and massage room.

Hutchies' Project Manager:.... Lindsay Low
Hutchies' Administrator:..... Graham Dodge
Hutchies' Site Manager:..... Peter Barnett
Hutchies' Cost Planner:..... Michael Crossin
Client:..... Dakota Properties Pty Ltd
Architect Firm:..... Ainsley Bell & Murchison Architects
Structural Firm:..... Cozens Regan Williams & Prove
Civil Engineering Firm:..... Cardno Davies
Electrical Firm:..... Peter Eustace & Associates
Quantity Surveyor:..... APD Partnership



Ocean Retreat at Cabarita.

Nor Nor East

Job Value: \$3,642,230

Job Description: Complex of eight apartments and ground floor retail area.

Hutchies' Project Manager:.... Mark Phillips
Hutchies' Administrator:..... Alan Pillay
Hutchies' Site Manager:..... Don Lindo
Hutchies' Cost Planner:..... Paul Hart
Architect Firm:..... Pacific Projects Group Architecture
Structural Engineering Firm:.... Cozens Regan Williams & Prove
Electrical Firm:..... Hashill Consultants
Hydraulics Firm:..... Dennis Cairns & Associates

Cavanagh Bros

Job Value: \$1,129,675

Job Description: Conversion of 6500m² land into heavy vehicle pavement area, including office and amenities block.

Hutchies' Project Manager:.... Barry Butterworth
Hutchies' Administrator:..... Brent Nowland
Hutchies' Site Manager:..... Ray Scobie
Hutchies' Cost Planner:..... John Gaggin
Architect Firm:..... Redlands Design Centre
Struct. & Civil Engineering Firm: Hendriks House
Hydraulics Consultants:..... Bayside Hydraulic Design

Bribie Island Bowls Club

Job Value: \$1,339,724

Job Description: Refurbishment of existing bowls club with new front entry and new bottle shop.

Hutchies' Project Manager:.... Barry Butterworth
Hutchies' Administrator:..... Brent Nowland
Hutchies' Site Manager:..... Ian Partridge
Hutchies' Cost Planner:..... Trevor Bruiners
Architect Firm:..... Project Leaders
Structural Engineering Firm:.... John G Batterham
Electrical Firm:..... Bradcich & Associates
Mechanical Firm:..... DE Coolmaster
Quantity Surveyor:..... Rampart Constructions
Hydraulics Firm:..... Hamilton Design Group

East Gate Motel

Job Value: \$3,000,000

Job Description: A 39-unit bungalow style motel built on the edge of the escarpment and architecturally designed to blend in with its natural surroundings.

Hutchies' Project Manager:.... Matt Nielsen
Hutchies' Administrator:..... Daniel Cooper
Hutchies' Site Manager:..... Steve Gallehawk
Hutchies' Supervisor:..... Robert Weymouth
Hutchies' Cost Planner:..... Danny Charlesworth
Architect Firm:..... Hodgen and Hodgen Developments
Structural & Civil Engineering
Firm:..... Keyhoe Myers Consulting Engineers

Empire Theatre's Centenary Conference Precinct

Job Value: \$1,800,000

Job Description: The connection of the existing Empire Theatre and Wesley Church with new conference and restaurant facilities.

Hutchies' Project Manager:.... Craig Simpson
Hutchies' Administrator:..... Craig Gooderham
Hutchies' Site Manager:..... Geoff Kampf
Hutchies' Cost Planner:..... Danny Charlesworth
Architect Firm:..... PDT Architects
Structural Engineering Firm:.... ARUP
Electrical / Mechanical
Consultants:..... Norman Disney and Young
Quantity Surveyor:..... Project Services
Hydraulic Consultants:..... Qantec McWilliam
Food and Beverage Consultant: MDA

Church of Christ

Job Value: \$1,200,000

Job Description: A 1500-seat auditorium extension to existing church building. Construction is tilt-up concrete walls with structural steel roof framing. Floor is graded to give all seats good viewing of the stage area.

Hutchies' Project Manager:.... Craig Simpson
Hutchies' Administrator:..... Craig Clancy
Hutchies' Site Manager:..... Martin Penfound
Hutchies' Cost Planner:..... Danny Charlesworth
Architect Firm:..... Arenkay Design
Structural Engineering Firm:.... Reid Consulting
Civil Engineering Firm:..... Burke Industries
Electrical Consultants:..... TTE
Quantity Surveyor:..... Byrne Surveyors

Village Life – Bundaberg

Job Value: \$3,270,000

Job Description: A 50-unit retirement village, featuring double room dwellings with self contained amenities, separate kitchen and bathroom facilities, and manager and community building in main township of Bundaberg.

Hutchies' Project Manager:.... Mathew Nielson
Hutchies' Administrator:..... Craig Clancy
Hutchies' Site Manager:..... Peter Teege
Hutchies' Cost Planner:..... Robert Weymouth
Architect Firm:..... Design Imagery
Structural Engineering Firm:.... Larkin Teys
Project Manager:..... Barry Smith Project Management

The Beach

Job Value: \$28,475,000

Job Description: Resort development with 52 units, which includes underground parking, two pools and commercial tenancy areas.

Hutchies' Project Manager:.... Alex Seydel
Hutchies' Administrator:..... Lindsay Low
Hutchies' Site Manager:..... Alan Hoult
Hutchies' Cost Planner:..... Michael Crossin
Architect Firm:..... Pacific Project Group
Structural Engineering Firm:.... Cozens Regan Williams & Prove



The Beach development at Cabarita.

Homestead – Cannington Station

Job Value: \$1,100,000

Job Description: Design and construction of new homestead for Cannington Station

Hutchies' Project Manager: Barry Butterworth
 Hutchies' Administrator: Os Blacker
 Hutchies' Site Manager: Len White
 Hutchies' Cost Planner: Trevor Bruiners
 Architect Firm: Renee Dunn Architect
 Structural Engineering Firm: Bruce Lemke Engineer

Upper Mt Gravatt District Police Headquarters – S.O.C.O.

Job Value: \$525,000

Job Description: Demolition and refurbishment of existing offices. Work began January 10 and is due for completion in June 2005.

Hutchies' Project Manager: Norm Norman
 Hutchies' Administrator: Shane Rush
 Hutchies' Site Manager: Sam Cassidy
 Hutchies' Supervisor: Louis Levinson
 Hutchies' Cost Planner: Norm Norman
 Architect Firm: Project Services (Briggs, Patterson, Buhr)
 Electrical Firm: WFM Electrical
 Joinery: Furttec
 Mechanical Firm: Advanced Air conditioning
 Hydraulics Consultants: Hollywood Plumbing
 Walls & Ceilings: J&S Plasterers

Railway Hotel

Job Value: \$2,500,000

Job Description: Refurbishment of the heritage listed Railway Hotel at Stanley Street, Woolloongabba. Demolition of all internal services and parts of floors and walls; excavation in rock to basement for extra toilets; extensions at ground and first floor levels to accommodate kitchens, bars and balconies; provisions of all services and finishes to bars, lounges, gaming rooms, kitchen and toilets. Work began in November 2004 and will continue until August 2005 as programmed.

Hutchies' Project Manager: Norm Norman
 Hutchies' Administrator: Shane Rush
 Hutchies' Site Manager: Ashley Blake
 Hutchies' Cost Planner: Norm Norman
 Hutchies' Supervisor: Louis Levinson
 Architect Firm: Dirk Arnold Architect
 Structural Engineering Firm: John Batterham
 Civil Engineering Firm: Cushway Blackford
 Electrical Firm: Cushway Blackford
 Quantity Surveyor: Peter C Torlach
 Fire Services: FERM Engineering

Cardiac Catheter Suite – Mater Hospital

Job Value: \$478,000

Job Description: Alterations and additions to Cardiac Catheter Suite at the Mater Hospital incorporating new offices and catheter laboratory.

Hutchies' Project Manager: John Galloway
 Hutchies' Administrator: David Christoffersen
 Hutchies' Site Manager: Noel O'Brien
 Hutchies' Cost Planner: Pierre Kessler
 Architect Firm: Stephen DeJersey

T.K. Building – James Cook University

Job Value: \$401,000

Job Description: Alterations and additions to T.K. Building, level three vet sciences – incorporating lecture theatre and offices.

Hutchies' Project Manager: John Galloway
 Hutchies' Administrator: David Christoffersen
 Hutchies' Site Manager: Noel McPherson
 Hutchies' Cost Planner: Pierre Kessler
 Architect Firm: John Kuskopf & Associates

Ocean Gem

Job Value: \$15,000,000

Job Description: Construction of four three-storey and basement unit complex comprising of 64 units and commercial area.

Hutchies' Project Manager: Mark Phillips
 Hutchies' Administrator: Peter Cheel



Ocean Gem

Hutchies' Site Manager: Jim Thacker
 Hutchies' Cost Planner: Michael Crossin
 Architect Firm: Cottee Parker
 Structural Engineering Firm: Bruce Lemcke
 Civil Engineering Firm: Concept Engineering
 Electrical Firm: Paul Biddolph
 Quantity Surveyor: Page Kirkland Ward

SW1 – Southbank (early works)

Job Value: \$1,950,000

Job Description: Bulk excavation including removal and treatment of contaminated spoil and sheet piling to excavation.

Hutchies' Project Manager: John Berlese
 Hutchies' Administrator: Leon Bowes / Ron Pearce
 Hutchies' Supervisor: Terry Bowden
 Hutchies' Cost Planner: Paul David
 Structural Engineering Firm: Robert Bird & Partners

141 Queen Street Level 3 refurbishment

Job Value: \$3.5m

Job Description: Hutchies is refurbishing Level 3 of the T&G building on Queen St, and installing extensive new services plant in preparation for future works. The new plant room will border the old Cinema site on Albert Street, with access gained through that site. Hutchies is looking forward to working, not only with RCP, but also with QIC.

Hutchies' Project Manager: Jason Williams
 Hutchies' Administrator: Michael Stojkovic
 Hutchies' Foreman: Alan Matthews
 Architect Firm: Arkhefield & Arm
 Structural Engineering Firm: Robert Bird & Partners
 Quantity Surveyor Firm: Rider Hunt
 Services Engineer: Norman Disney & Young
 Mechanical Contractor: John Goss Mechanical

Coles Lower Coomera

Job Value: \$6,480,100

Job Description: Construction of a Coles Supermarket with undercover and external car parks.

Hutchies' Project Manager: Searle Balladone
 Hutchies' Administrator: Searle Balladone
 Hutchies' Foreman: Rathlin Trohear
 Hutchies' Cost Planner: Mick Connelly
 Architect Firm: Thomson Adsett
 Structural Engineering Firm: Bruce Lemcke Engineering
 Civil Engineering Firm: Hutchinson Builders
 Quantity Surveyor Firm: Napier & Blakeley
 Electrical Firm: Q Electrical

London Woolstore Apartments

Job Value: \$18.1m

Job Description: The adaptation of the AML&F Woolstore to accommodate commercial and residential development, including 89 residential units, 700m² of commercial / residential space and car parking for 126 cars.

Hutchies' Project Manager: John Berlese
 Hutchies' Administrator: Tim Ferguson
 Hutchies' Foreman: Peter Gordon
 Hutchies' Supervisor: Cassidy Holland
 Architect Firm: Push Architects
 Structural Engineering Firm: Weathered Howe
 Quantity Surveyor Firm: Gray Robinson Cottrell
 Electrical Firm: George Floth Consulting Engineers

An unusual word of thanks

SATISFIED customers show their appreciation for a job well done in many different ways, but this is one of the most unusual personal gifts ever received at Hutchies ... and greatly appreciated.

This bush verse was written by Carol Ballard (Bouliia Council Representative for Multi-sports Complex and Building Supervisor) and Debbie Rivas (Bouliia Librarian) on successful completion of Bouliia's new sports complex.

Their thanks go to Len and Karen White who tackle many of Hutchies' difficult outback jobs.

Odé to the Whites

*Bouliia's new sports complex,
 was doing it tough
 Two Foremen had left, they'd had enough
 There was murder and mayhem
 and broken bones galore
 Till Hutchinson's said @#%^ no more!*

*Ring up Len White and get
 him onto the job
 We need some experience, don't
 let him put up a fight
 He knows it out there
 He can calm things down
 If we don't get him out there
 We'll be finished in the town*

*So out he came, him and the Duck
 He sorted them out, he
 didn't give a @#%^
 With the crack of a whip
 And the voice of authority
 Let's get this job finished
 That's the first priority*

*Then we can relax
 Sit back, have a beer
 And do some fishing
 You know the river is quite near*

*The job is all finished
 It's come to an end
 Lenny and Duck are leaving
 Carol is going round the bend*

*They've all gone and left here
 Brian, Len and Mark
 An' now that she's there
 It's not such a lark*

*We're really going to miss them
 Len and the Duck
 But we'll see them again
 With any luck*



Scott with his bathing buddy, Dave Pearson, at Mt Kinabalu in Malaysia.



A swing bridge frightened the pants off Scott on a jungle trail in the wilds of Borneo.

TRAVELLING UNDIES

THE annual Livid Festival for 2004 was cancelled, but not to be outdone, Scott took the usual clients and staff out for the night to Fortitude Valley, which is a suitable venue to replace the sights and sounds of Livid.



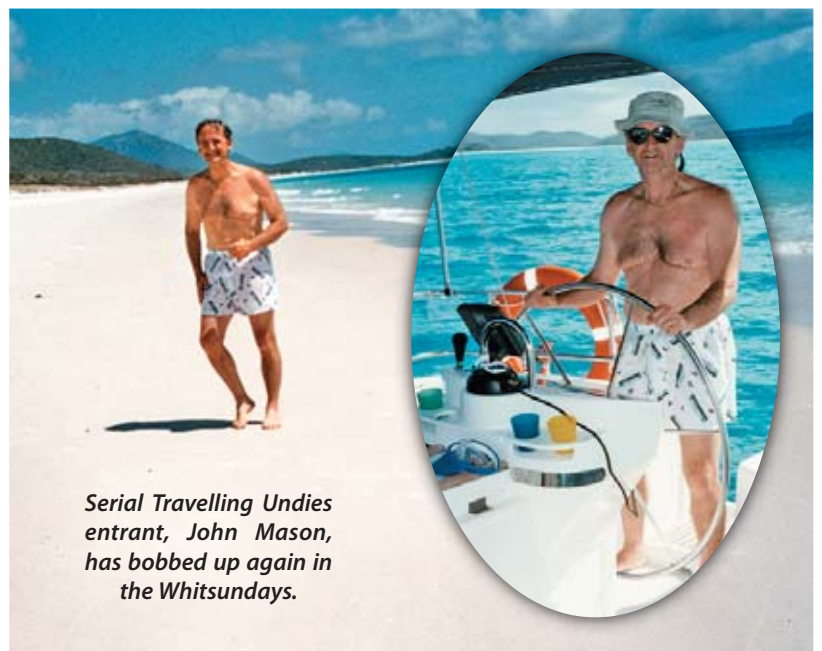
Jon Wood fitted right in with his Hutchinson Bitches shirt.



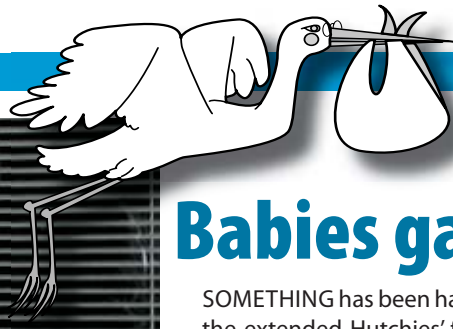
Kylie from Stocklands became confused during the night and had her G-string on backwards.



Scott and Mary-Jeanne took some of the Sydney office company members to Homebake. The halo indicates Scott was on his best behaviour.



Serial Travelling Undies entrant, John Mason, has bobbed up again in the Whitsundays.



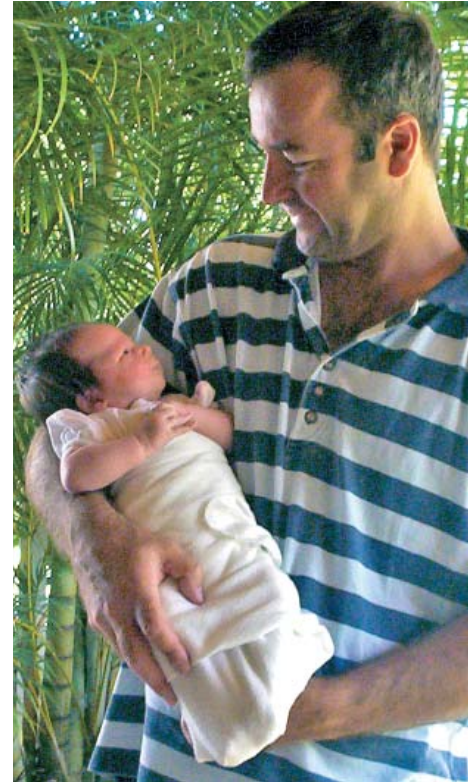
Babies galore

SOMETHING has been happening in the extended Hutchies' family, with a record number of new arrivals.

- Brad and Michelle Smith are proud parents of a bouncing baby boy they named Blake.
- Peter Haidley and Chantell have had their first child, Casey David.



Neville, Jodie, Corey and Ryan welcomed Katelyn Ivy Langer into their family, born on January 17.



Alyce Warner was born November 4 at a healthy 9lb 7oz.



Theresa and Neal Jenkinson announced the birth of their first child, Kurtis Elliot, who was born on December 2.



Helena & Tim Rowntree-Ferguson are proud parents of Harrison James Dowling Rowntree-Ferguson born November 4.



Daniel and Jacqui Muntz welcomed their baby girl Layla Rose into the world.



Life can be a bitch

HUTCHINSON Builders singlets have been converted to Hutchinson Bitches sports uniforms for the latest netball team to enter competition.

Team members are: (Back L-R): Sherrif Campbell, Tahni Archer, Steve Quinn, Brent Senewski. (Front L-R): Jade Bruce, Mandy Quinn, Emma Quinn.

Student has faith in horses...



VISITORS to Hutchies' HQ would recognise Faith Duberchain, in her role as part-time office support and reception relief, but may be surprised to learn she also is a veterinary student.

Here's proof ... Faith, wearing her Hutchies shirt, doing **something** with a horse ... but she is at the wrong end of being fed it!

With a reach like that, Faith also would be ideal for cleaning out Hutchies' old filing cabinets.

The Incredible Hunks



Hunks L-R: Darcy Connaught (Stockland) and Hutchie entrants Mike Osmond and Dann O'Dwyer.

TO celebrate the grand opening of Stockland's Burleigh Home Space Centre at Burleigh Waters, on the Gold Coast, a 'Tradesman Hunk' and 'Summer Surf Girl' Parade competition was held.

Some of Hutchies' boys turned up to strut their stuff for a chance to win \$500 in cash.

Although they didn't win, the boys had a lot of fun and did Hutchies proud.

The Hutchies boys later bitched that the Stockland judges gave the award to one of their own hunks.



Mug of the Year

- Mark Phillips should be getting the message ... having won Mug of the Year for two consecutive years.
- Workmates say he wins it simply for being himself.

SCRATCH-ITS

IF your Hutchies' Scratchie matches the lucky numbers listed you are a winner! To claim your prize telephone Hutchies on (07) 3376 4044

Prizes compliments of Hutchinson Builders.

No.	Prize	No.	Prize	No.	Prize
19002	Hutchies Cup	19624	Hutchies Undies	20444	Chalk Line Set
19128	Stud Finder	19673	Hutchies Shirt	20536	Hutchies Port
19191	Hutchies Hat	19705	Screwdriver Set	20595	Hutchies Shirt
19220	Drill Bit Set	19782	Hutchies G-String	20600	Hutchies G-String
19275	Hutchies G-String	19812	Hutchies Port	20627	Paint Brush Set
19333	Hutchies Port	19999	Craggy Range Wine	20711	Hutchies G-String
19367	Screwdriver Set	20028	Hutchies Port	20762	Hutchies Undies
19486	Hutchies Undies	20117	Paint Brush Set	20803	Tape Measure Pack
19500	Hutchies Spray Jacket	20283	Hutchies Undies	20874	Hutchie Cup
19599	Tape Measure Pack	20300	Hutchies Shirt	20980	Hutchies Shirt

HUTCHINSON BUILDERS

Established 1912

If undeliverable return to:

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